

ST. LUCIE COUNTY

Local Market Update

APRIL 2019

SINGLE FAMILY HOMES	04/19	04/18	% CHANGE
Closed Sales	531	520	2.1%
Closed Sales (Paid In Cash)	104	120	-13.3%
Median Sale Price	\$230,000	\$218,750	5.1%
Median % Original List Price Received	96.2%	96.5%	-0.3%
Median Days to Contract	49 Days	34 Days	44.1%
Inventory (Active Listings)	1,967	1,625	21.0%
Months Supply of Inventory	4.3	3.5	22.9%
TOWNHOUSES/CONDOS	04/19	04/18	% CHANGE
Closed Sales	146	130	12.3%
Closed Sales (Paid In Cash)	61	90	-32.2%
Median Sale Price	\$215,000	\$189,750	13.3%
Median % Original List Price Received	93.7%	94.8%	-1.2%
Median Days to Contract	80 Days	50 Days	60.0%
Inventory (Active Listings)	617	548	12.6%
Months Supply of Inventory	6.0	5.3	13.2%